

MEDIA BIO

Michael Macho

Entrepreneur, Technologist & Division President, BIS Computer Solutions

AT A GLANCE

Owner or co-owner of four technology companies: **BIS Computer Solutions, ResultWorx Technology Solutions, Viridio.net, and Tenecies, LLC**

Division President, BIS Computer Solutions (Los Angeles, CA)

Board Positions

Boardroom Member, The Channel Company's XChange conference (2023, 2026)

Networking Groups:

Provisors - IT & Technology Specialist, ProVisors Pasadena 7 chapter

Began his career at NASA's Jet Propulsion Laboratory (JPL) on the MUSES CN Project

20+ years of experience spanning cybersecurity, cloud, enterprise software, and IT strategy

SHORT BIO (80 WORDS)

Michael Macho is Division President of BIS Computer Solutions and owner or co-owner of four technology companies — BIS, ResultWorx Technology Solutions, Viridio.net, and Tenecies, LLC — spanning enterprise software, managed IT, sustainable cloud hosting, and consulting. A returning Boardroom Member at The Channel Company's XChange conference, Macho began his career at NASA's Jet Propulsion Laboratory on the MUSES CN Project and has spent more than two decades designing and implementing technology-driven solutions for organizations across industries.

FULL BIO

Michael Macho is an entrepreneur and technologist with a career built across four companies: BIS Computer Solutions, where he serves as Division President; ResultWorx Technology Solutions; Viridio.net; and Tenecies, LLC. Together, these ventures span enterprise software, government technology, managed IT and cybersecurity, sustainable cloud hosting, and business transformation consulting — giving Macho an unusually wide view of how technology reaches real businesses.

Macho began his career at NASA's Jet Propulsion Laboratory (JPL) in Pasadena, California, where he developed both the internal intranet and the public-facing website for the MUSES CN Project under the direction of Ross Jones. That early exposure to mission-critical systems and emerging web technologies set the foundation for a career focused on translating complex technical challenges into practical, scalable solutions.

His connection to technology started even earlier. Raised inside BIS Computer Solutions — the Los Angeles firm founded by his family in 1971 — Macho grew up assembling and testing IBM cash registers, learning system integration from the hardware up, and attending industry tradeshow alongside the business. Those early experiences shaped a hands-on, customer-first entrepreneurial mindset that continues to define his work today.

At BIS Computer Solutions, Macho leads client relationships, enterprise software delivery, and the company's engagement with the broader IT channel community. He is a returning Boardroom Member at The Channel Company's XChange 2026 conference in National Harbor, Maryland — a role that places him in private, closed-door sessions evaluating technology vendors presenting to North American solution providers. The return invitation follows his participation at XChange 2023 in Nashville.

In November 2025, Macho joined ProVisors as the IT & Technology Specialist for the Pasadena 7 chapter, further strengthening his role in the Southern California business community and bringing his perspective on cybersecurity, cloud, and IT strategy to a trusted-advisor peer network.

COMPANIES

BIS Computer Solutions

Founded in 1971, BIS Computer Solutions is an enterprise software and IT services firm specializing in custom ERP platforms, managed IT, cybersecurity, and government technology. A platinum Oracle partner, BIS has served more than 3,000 clients across wholesale distribution, retail, logistics, pet services, transportation, and U.S. government markets. biscomputer.com

ResultWorx Technology Solutions

ResultWorx delivers IT support, managed services, and digital transformation — helping organizations improve operational efficiency, strengthen cybersecurity, and modernize their technology environments through proactive monitoring, patch management, and 24/7 support. resultworx.com

Viridio.net

Viridio is a sustainable cloud and web hosting company powered by its own solar-powered data center. Offerings include green web hosting, domain registration, email hosting, VPS and cloud servers, and SSL services — all backed by U.S.-based engineering support. viridio.net

Tenecies, LLC

Co-owned with Laz Peterson, Tenecies provides IT and technology services under both managed (MSP) and break-fix models, as well as business transformation and consulting — tailored flexibly to customer needs. tenecies.com

OTHER VENTURES

Emerson Joseph — Co-owner of a high-end men's hair salon in Charlotte, North Carolina, reflecting Macho's interest in operating businesses across distinct industries.

emersonjoseph.com

Fund Retriever — Co-owned with Brandon Peters, Fund Retriever helps individuals and businesses reclaim unclaimed money and funds held by state agencies, using AI-driven automation to make the process more efficient and scalable. fundretriever.com

PERSPECTIVE

Across every venture, Macho's leadership philosophy centers on guiding customers toward success through smart, strategic technology adoption — from software development and workflow automation to cybersecurity and sales-enabling systems. In boardroom settings, he is known for asking the questions vendors don't expect and for rooting feedback in what actually works for end clients rather than what reads well in a pitch.

PERSONAL

Macho is based in Southern California. He is married to Dr. Tracy Wilkinson Macho, and the couple has a daughter, Hallie. Outside of work, he is a loyal Los Angeles Kings hockey fan, a University of Texas football supporter, and follows the Los Angeles Dodgers.

MEDIA CONTACT

Chris Barnett

Barnett Media

(415) 336-5092 mobile

chris@cbarnmedia.com